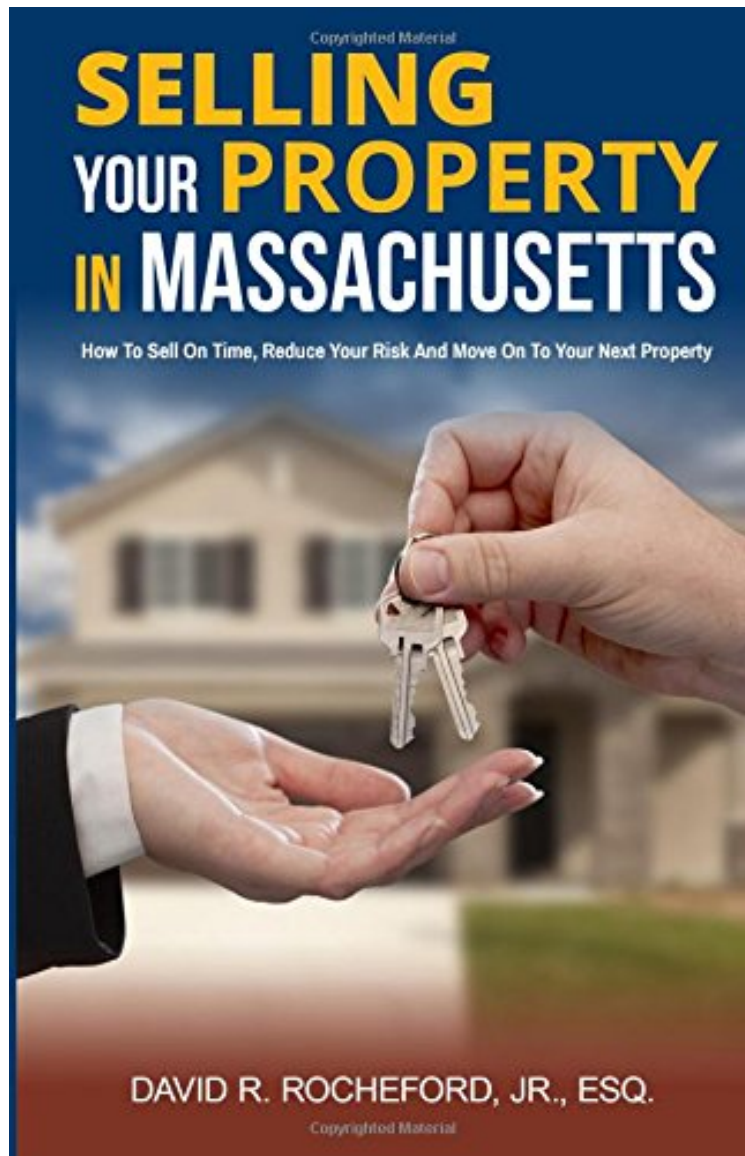


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Selling Your Property In Massachusetts

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David Rocheford : Selling Your Property In Massachusetts before purchasing it in order to gage whether or not it would be worth my time, and all praised Selling Your Property In Massachusetts:

1 of 1 people found the following review helpful. Great book. Very informativeBy Claudia N.Great book. Very informative.1 of 1 people found the following review helpful. Knowledgeable author who delivers content that is necessary to know when selling your home, all in a basic straightforward way.By Matthew WardSuper quick

read...that details the necessary steps and process for protecting yourself as the seller in a real estate transaction. Attorney Rocheford outlines in basic, non legal terms, what the pitfalls are during the sale of a home, and how to avoid those pitfalls. Often times when I read a book, I think....I know that. However in this case, not only did the author include things I already knew, he also included things I did not know. Not only was this worth the money I paid, but it was not a time waster. He got to the point quickly, delivered the necessary information, then wrapped it all up nicely. I read this book within a day and was very happy that I did so! 1 of 1 people found the following review helpful. Concise Reference in lay-terms for the Sale of Real Property in Massachusetts. By Mark R. Kavanagh Thank you Attorney Rocheford for sharing your expert knowledge in a fashion that is concise and easy to read for the Real Estate selling public. This is an excellent piece of reference material for Sellers (and Buyers too) as they maneuver through the process of selling real property in Massachusetts. Unlike some other reference guides I have seen, the author does a great job of using lay-persons terminology and keeps the very detailed and sometimes confusing topic of real estate sales understandable.

As with every important endeavor, there are risks involved, especially when it comes to selling your home. You can, however, take measures to reduce the risks by understanding the process and knowing up front what is expected of you as a seller. This book explains the process and what to look out for along the way.

About the Author David R. Rocheford, Jr. has been involved in real estate for over 20 years. First as a real estate agent while attending college at night. Later David worked as a paralegal and as an intern for a busy real estate law office while attending law school. After graduating, David started his own practice and dedicated himself to becoming an expert in real estate matters. He has been involved in well over 7,000 real estate transactions and his practices represents banks, mortgage lenders, buyers and sellers. Having experienced firsthand the common mistakes that adversely affect his seller clients, this book is intended to help home sellers recognize some of the mistakes to avoid.