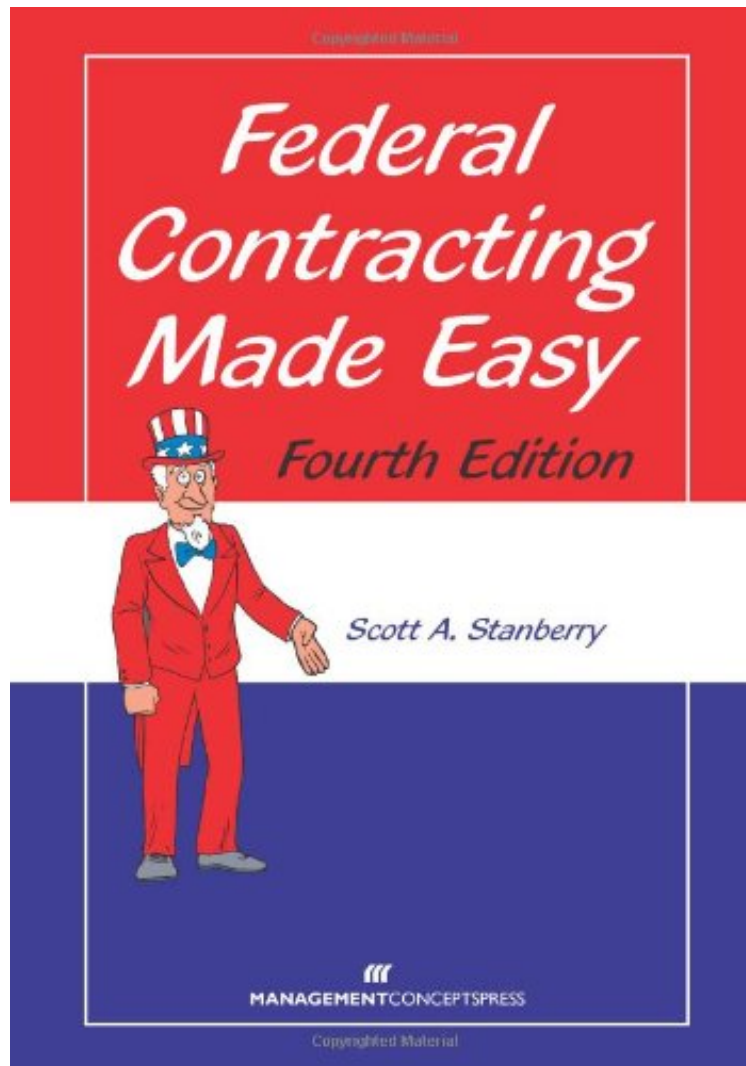


(Free) Federal Contracting Made Easy, Fourth Edition

## Federal Contracting Made Easy, Fourth Edition

*Scott Stanberry*

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Contents: How Does Federal Government Contracting Work? - The Rules of the Game - The Key Players - Opportunities for Small Businesses/Independent Contractors - Small Business Preference Programs - Subcontracting Opportunities - Federal Supply Schedules/GSA Schedules - How to Market to the Federal Government - Support Programs and Services for Contractors - Simplified Acquisition Procedures - Sealed Bidding - Negotiated Procurements - The Uniform Contract Format - Fixed-Price Contracts - Cost-Reimbursement Contracts - Other Contract Types - Contract Administration - Acronyms

About the Author  
Scott A. Stanberry has been working with government contractors for more than 20 years. He specializes in providing auditing and accounting services for commercial clients with federal government contracts and in assisting government agencies in the administration of federal contracts. Scott is a certified public accountant.